U.S. SMALL BUSINESS ADMINISTRATION - VIRGINIA DISTRICT OFFICE **LENDER RANKING by TOTAL <u>NUMBERS</u>**

	7(a) Loan Guaranties & 504 Debentures as of:		FY 2013		10/01/2012-9/30/2013		
Ļ	LENDER	#	\$		IOUNIA POLICIA DANIC		A700.000
	BRANCH BK. & TR CO	79			JOHN MARSHALL BANK	1	\$730,000
_	WELLS FARGO BANK NATL ASSOC STELLARONE BANK	71 52			NATL BK OF BLACKSBURG UNITED MIDWEST SAVINGS BANK	1	\$547,300 \$500,100
	MANUFACTURERS & TRADERS TR CO	39			PEOPLES COMMUNITY BANK	1	\$500,000
	SONABANK	24			FARMERS BANK	1	\$490,000
	VANTAGESOUTH BANK	18			CAPITALSOURCE BANK	1	\$392,000
7	FULTON BANK NATL ASSOC	18	\$7,282,400	77	TWIN CITY BANK	1	\$388,800
	SUNTRUST BANK	17	. , ,		FIRST UTAH BANK	1	\$375,000
	TOWNEBANK	12			FIRST STATE BANK	1	\$227,000
	SUPERIOR FINANCIAL GROUP, LLC	11			NAVY FCU	1	\$223,000
	UNION FIRST MARKET BANK	9			JEFFERSON FEDERAL BANK	1	\$149,500
	LANGLEY FCU LIVE OAK BANKING COMPANY	9 7			BANCORP BANK FIRST BANK	1	\$146,000 \$121,000
	CELTIC BANK CORPORATION	7	. , ,		FREEDOM FIRST FCU	1	\$120,000
_	FARMERS & MERCHANTS BANK	7			Bank@LANTEC	1	\$100,000
	FAUQUIER BANK	5			CHAIN BRIDGE BANK NATL ASSOC	1	\$100,000
17	CORNERSTONEBANK	4	\$4,249,500	87	FRONTIER COMMUNITY BANK	1	\$100,000
	CERTUSBANK NATL ASSOC	4			OAK VIEW NATIONAL BANK	1	\$93,000
	UNITED BANK	4			ABNB FCU	1	\$50,000
_	TD BANK, NATIONAL ASSOCIATION	4			VILLAGE BANK	1	\$50,000
	MONARCH BANK	4	\$1,699,000		TOTAL 7(a) & 504 LOANS	537	\$ 211,589,300
	CONESTOGA BANK CARDINAL BANK	4	\$1,349,000 \$1,200,000		TOP LENDERS BY TOTAL NUMBERS (all lenders)	#	\$
_	SANDY SPRING BANK	4	\$1,200,000		BRANCH BK. & TR CO	# 79	\$15,902,400
_	EVB	4			WELLS FARGO BANK NATL ASSOC	79	\$32,863,400
	VIRGINIA COMPANY BANK	4			STELLARONE BANK	52	\$6,881,000
_	VIRGINIA COMMERCE BANK	4			MANUFACTURERS & TRADERS TR CO	39	\$5,322,000
28	UVA COMMUNITY CREDIT UNION	4			SONABANK	24	\$17,612,300
	WILSHIRE STATE BANK	3	\$2,657,000				
	EAGLEBANK	3	\$2,200,000		COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)	#	\$
	SQUARE 1 BANK	3	\$1,365,000		LIVE OAK BANKING COMPANY	7	\$5,689,000
	SOUTHERN BK & TR CO	3	. , ,		CELTIC BANK CORPORATION	7	\$850,000
	NEW HORIZON BANK NATL ASSOC NEWTEK SMALL BUS. FINANCE INC.	3	\$737,000		CORNERSTONEBANK VIRGINIA COMPANY BANK	4	\$4,249,500
	VALLEY BANK	3	\$737,000		NEW HORIZON BANK NATL ASSOC	3	\$339,500 \$737,000
	FIRST BANK & TRUST COMPANY	3	\$565,000		NEW HORIZON BANK NATE AGGOD	3	Ψ131,000
	FIRST-CITIZENS BANK & TRUST COMPANY	3	\$471,000		INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)	#	\$
38	PNC BANK, NATIONAL ASSOCIATION	3	\$219,000		SONABANK	24	\$17,612,300
	BAYPORT CREDIT UNION	3			VANTAGESOUTH BANK	18	\$17,718,100
	VIRGINIA PARTNERS BANK	3			FARMERS & MERCHANTS BANK	7	\$349,100
	HANA SMALL BUS. LENDING INC.	2			FAUQUIER BANK	5	\$570,000
	FIRST WESTERN SBLC, INC	2	. , ,		CERTUSBANK NATL ASSOC	4	\$4,008,000
	VIRGINIA HERITAGE BANK FIRST FINANCIAL BANK	2	\$2,050,000		MAJOR BANKS (MORE THAN \$3.0B IN ASSETS)	#	\$
_	CAPITAL ONE NATL ASSOC	2	\$1,804,000		BRANCH BK. & TR CO	# 79	\$15,902,400
	CHARTWAY FCU	2			WELLS FARGO BANK NATL ASSOC	71	\$32,863,400
	CITIZENS & FARMERS BANK	2			STELLARONE BANK	52	\$6,881,000
	ACCESS NATIONAL BANK	2			MANUFACTURERS & TRADERS TR CO	39	\$5,322,000
49	PIONEER BANK	2	\$553,000	5.	FULTON BANK NATL ASSOC	18	\$7,282,400
	CHESAPEAKE BANK	2	\$464,000				
	COMMUNITY REINVESTMENT SMALL B	2	\$460,700		CREDIT UNIONS	#	\$
_	BANK OF AMERICA NATL ASSOC	2			LANGLEY FCU	9	\$1,353,000
_	OLD POINT NATL BK OF PHOEBUS	2			UVA COMMUNITY CREDIT UNION	4	\$113,300
	AMERICAN NATIONAL BANK SURREY BANK & TRUST	2			BAYPORT CREDIT UNION CHARTWAY FCU	3	\$113,000 \$1,087,000
	CORNERSTONE BANK NATL ASSOC	2			NAVY FCU	1	\$1,087,000
	REDC COMMUN CAP. GROUP INC.	2	\$120,000				ΨΖΖΟ,000
	CITIZENS BANK & TRUST CO.	2	\$106,500		CERTIFIED DEVELOPMENT COMPANIES (by Numbers)	#	\$
_	METRO CITY BANK	1			TIDEWATER BUS. FINANCING CORP	39	\$16,353,000
	OLD LINE BANK (BOWIE, MD)	1			BUSINESS FINANCE GROUP, INC.	34	\$15,953,000
	NOAH BANK	1			RAPPAHANNOCK ECONOMIC DEVEL CO	12	\$6,664,000
_	NORTHWEST BANK & TRUST COMPANY	1			CHESAPEAKE BUS. FINAN CORP	1	\$2,683,000
1 63	MVB BANK, INC.	1			FLORIDA 1ST CAP. FINAN CORPORA REDC COMMUN CAP. GROUP INC.	1	\$1,429,000 \$134,000
	,	- 1	#4 000 000				\$134 OOO
64	WEST TOWN SAVINGS BANK	1			REDC COMMON CAP. GROOF INC.	1	Ψ10-4,000
64 65	WEST TOWN SAVINGS BANK FIDELITY BANK (Georgia)	1	\$1,429,000			1	
64 65 66	WEST TOWN SAVINGS BANK FIDELITY BANK (Georgia) STEARNS BK NATL ASSOC	1	\$1,429,000 \$1,306,000		504 - FIRST TRUST LENDERS (by Numbers)	# 13	\$
64 65 66	WEST TOWN SAVINGS BANK FIDELITY BANK (Georgia) STEARNS BK NATL ASSOC METRO BANK	1 1 1	\$1,429,000 \$1,306,000 \$1,090,000	1.	504 - FIRST TRUST LENDERS (by Numbers) BRANCH BK. & TR CO	# 13 12	\$ \$9,351,379
64 65 66 67 68	WEST TOWN SAVINGS BANK FIDELITY BANK (Georgia) STEARNS BK NATL ASSOC	1	\$1,429,000 \$1,306,000 \$1,090,000 \$865,000	1.	504 - FIRST TRUST LENDERS (by Numbers)	13	\$
64 65 66 67 68 69	WEST TOWN SAVINGS BANK FIDELITY BANK (Georgia) STEARNS BK NATL ASSOC METRO BANK CERTUSBANK, NATL ASSOC	1 1 1	\$1,429,000 \$1,306,000 \$1,090,000 \$865,000 \$754,000	1. 2. 3. 4.	504 - FIRST TRUST LENDERS (by Numbers) BRANCH BK. & TR CO TOWNEBANK	13 12	\$ \$9,351,379 \$5,513,527